"We're not saying we can't afford these raises, we can. We're just not going to give you them."

- AAC Negotiators' response to HPAE's October 13th proposals on wages and raise proposals

- After almost 10 years without raises, Sunrise House employees have effectively had a decrease in pay of 25% when considering the cost of living increase over that period of time.
- Half of us at Sunrise House make less than \$12.00/hour which is below the federal poverty line for a family of 4 in 2017.
- All of us at Sunrise House are paid dramatically below the market rate for our job titles, some titles as much as 80% below market rate.
- On January 11th, 2017 Michael Cartwright authorized AAC Negotiators to offer 2% raises. That would amount to an insulting \$0.20/hr. for half of the employees at Sunrise House.

Who is the person deciding that this is adequate pay?

Since 2014, AAC has awarded compensation to Michael Cartwright totaling more than \$3 million. As of May 24, 2016, Cartwright holds nearly \$110 million dollars in AAC stock.

In 1 year, Michael Cartwright makes:

- -as much as the **combined** annual salaries of the Nursing Department.
- -3 times as much as the combined annual salaries of the BTs.

In 2 years, Michael Cartwright makes almost as much as the combined total salary of ALL of the non-management employees at Sunrise House.

It would take almost 30 years for the combined total salary of ALL of the non-management employees at Sunrise House to equal the value of Michael Cartwright's stock holdings in AAC.



In 2015, AAC paid Cartwright \$1 million for the use of his private airplane, a mid-size jet accommodating up to 16 passengers that typically sells for more than \$10 million;

- Michael Cartwright and his family travel extensively for vacations on a private luxury jet owned by Michael Cartwright and leased to AAC.
- They've traveled on the AAC leased jet to Honolulu, Kirbati, Netherlands, Spain, Tahiti, Italy, Switzerland, Ireland, in just a 7-month time span.
- One of their luxury hotels even provided a personal domestic servant.
- Cartwright also travels to the Bahamas where they have land and another home.

Come to Negotiations on Wednesday and send AAC and

Michael Cartwright a message that he is not the only AAC employee that deserves a decent standard of living for all the hard work and dedication we give to AAC and our clients.

Negotiations start at 5:30 pm on Wednesday, April 19th at the Unity Church on 25 Mudcut Rd. in Lafayette

Status of Contract Negotiations with AAC/Sunrise House

What We've Achieved So Far:

- · Labor-Management committee will meet monthly to discuss issues and problems in between contract negotiations
- AAC/Sunrise House recognizes the rights of up to 12 Union Reps/Officers to advocate for their co-workers, and attend grievance and other meetings.
- Discipline can only be issued by management if they have good reasons or "just cause"; disciplines can't be arbitrary
- Grievance and Arbitration Procedure If an employee receives a discipline that is not for just cause or Sunrise House violates one of our rights and benefits under the contract, we can file a complaint (grievance) and have it heard all the way to an arbitration hearing with an independent arbitrator.
- Health Benefits We negotiated for 2017 that AAC/Sunrise House establish a Health Reimbursement Account (HRA) to help employees with out of pocket medical costs
- Employees have the right to review their personnel file and include comments if they don't agree with material in the file
- Closure of Two Units We negotiated an interim agreement that gave the affected employees in the two units the right to fill vacant positions or be "recalled" if appropriate positions become available in the future
- All employees will be provided with a specific job description. Also, job descriptions can't be changed or a new job
 description created unless we, as the union, first have the opportunity to negotiate over this issue.
- Meal periods and paid break periods are specified. Employees can leave the property during meal periods and paid breaks.
- Employees in a Charge or Lead position will receive \$1/hour more increase from \$.50/hour.
- Bereavement leave of 3 paid days for immediate family
- Jury Duty leave paid up to five days (currently no payment)
- Staff will be eligible for up to \$1000 per year for continuing education programs or tuition costs (this is new) related to
 employment.
- PTO Accrual The current accrual system remains the same, but staff will accrue PTO when they use their PTO (new)

Key Issues Still Unresolved

- Staffing We're proposing increases in staffing to ensure quality care and professional working conditions. Management says "No".
- Health and Safety/Security We've proposed a variety of improvements and safeguards regarding this issue. Management
 has indicated that they agree with some of our proposals, but have not given us a written counterproposal yet.
- Wages We have made a comprehensive 3-year proposal that recognizes the need to increase significantly wages for many
 job titles and provide adequate increases going forward which recognize the experience of employees. Management has
 offered 2% increases each year. Their offer is totally inadequate.
- Union Security/Dues Since all employees will benefit from the contract, including having legal representation if they have a
 problem at work, we're proposing that all employees pay dues to help support our union.
- Layoffs and Seniority We're proposing that the Employer give us adequate notice if there is a planned layoff and that seniority be used in determining who will be laid off who will "bump" another employee.
- Work Hours, Work Shifts, and Work Schedules We have proposed that any changes in work hours and shifts must be based on mutual agreement. Management wants to be able to change work hours and shifts at any time.
- Health and Pension Benefits We're proposing to maintain the Health Reimbursement Account (HRA) which we negotiated
 to help employees with out of pocket costs and an increase in the Employer's 401k pension contribution.